

2015 AGM PRESENTATION

VDM Group Limited (**VDM**) today held its Annual General Meeting in Perth, Western Australia.

The following presentation of the **SANY VDM Joint Venture** was delivered at the meeting.



Padraig O'Donoghue
CFO & Company Secretary

BOARD & MANAGEMENT

Mr Luk Hiuming
NON-EXECUTIVE CHAIRMAN

Dr Dongyi Hua
MANAGING DIRECTOR AND
CHIEF EXECUTIVE OFFICER

Mr Michael Fry
NON-EXECUTIVE DIRECTOR

Mr Velko (Vic) Jakovich
NON-EXECUTIVE DIRECTOR

Mr Padraig O'Donoghue
CHIEF FINANCIAL OFFICER
COMPANY SECRETARY

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ASX CODE

VMG



SANY VDM

**VDM Group Limited
AGM Presentation
Thursday 26th November
2015**

“Quality Changes the World”

Presented by:
Dion Smith
General manager
Australia & New Zealand

SANY VDM - overview

- ✓ Planning for significant growth in the Australian Market
- ✓ Developing 3 revenue streams (Equipment Sales, Equipment Rental and Parts/Service)
- ✓ Offer best value to customers:
 - *Innovative quality equipment*
 - *Competitive prices & warranty*
 - *Knowledgeable technical support*
 - *Dependable parts and service*
 - *Flexible hire, buy, & finance terms*

SANY VDM

Our Mission Statement

SANY VDM will become Australia's one stop premier supplier of equipment products.

Through a strong culture of
service, safety and **value**,
SANY VDM builds and sustains
great relationships with its clients.

SANY VDM - "Service, Safety, Value."



SANY

- Highly innovative and successful brand
- Founded in 1989
- No.1 heavy equipment supplier in China
- World No. 5 supplier
- World Top-500 company (No. 431)
- 90,000 employees
- 17 industrial parks
- 14 global manufacturing bases
- Over 100 sales branches

SANY



120 models of products in 25 categories

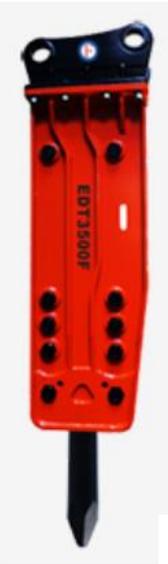
Including: Concrete machinery, Road machinery, Excavating machinery, Pile driving machinery, Hoisting machinery, Port machinery.



Sany VDM - current equipment segments

- ✓ Construction
- ✓ Lifting
- ✓ Earthmoving
- ✓ Mining
- ✓ Port Facilities

Construction equipment



Earthmoving equipment



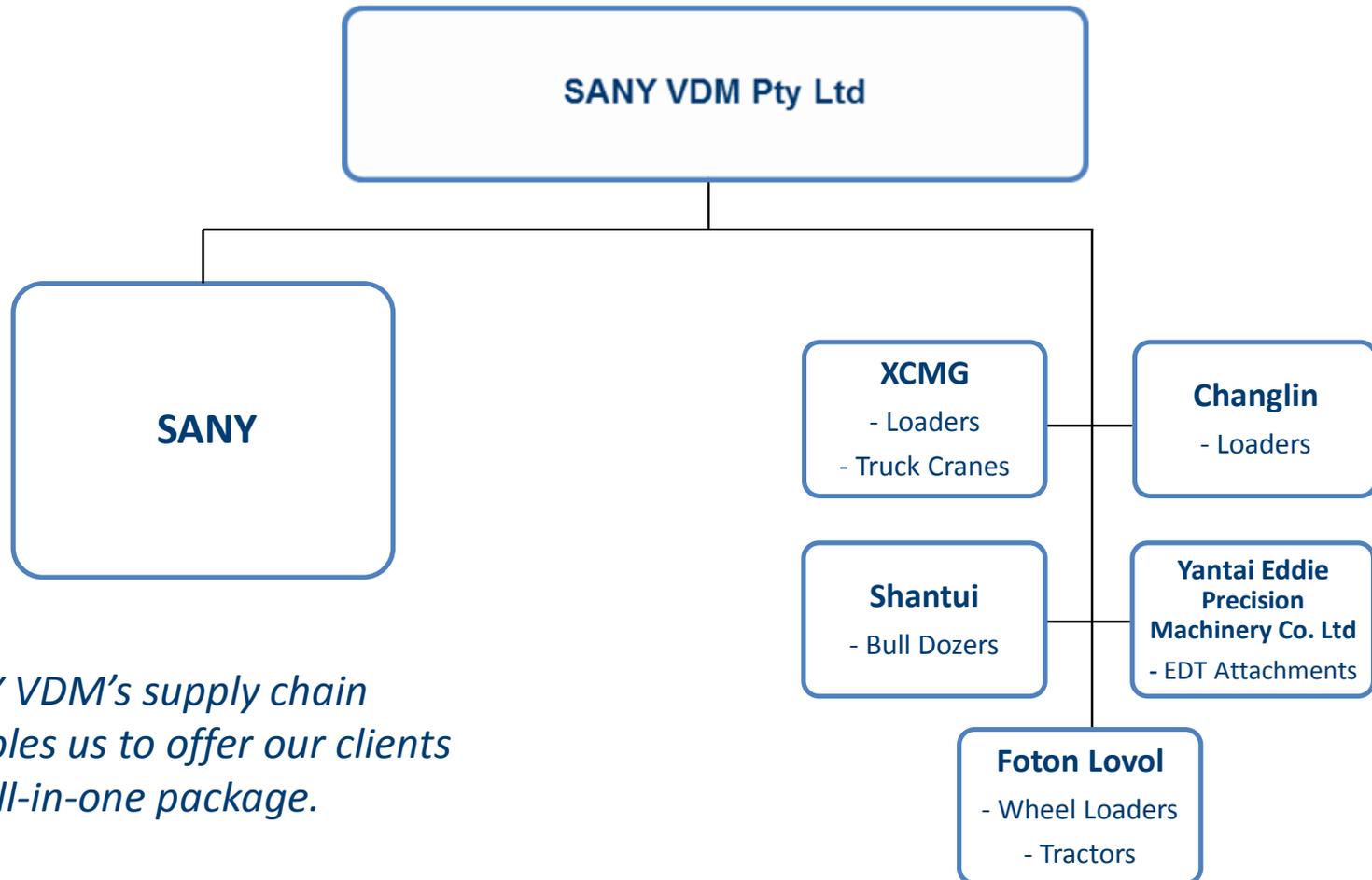
Lifting equipment



Mining equipment



SANY VDM's Complimentary Supply Chain Partners



SANY VDM's supply chain enables us to offer our clients an all-in-one package.

XCMG

- Founded in 1989
- SANY VDM will predominantly use XCMG for Loaders and Truck Cranes



- Products include: Subsurface Excavation Bogie, Bridge Construction Equipment, Drill Jumbo, Hoisting machinery, Road machinery, Concrete machinery, Loaders, Excavator, Piling machinery, Fire-fighting machinery, Sanitation machinery, mining machinery, Aerial working equipment, Boring machinery

Changlin

- Founded in 1961
- SANY VDM will predominantly use the partnership to provide Loaders



- Products include: Wheel Loader, Excavator, Motor Grader, Backhoe Loader, Skid Steer Loader, Road Roller, Landfill Compactor, Bulldozer, Forklift, Truck Crane, Truck Mounter Crane, Mining Trucks, Paver, Roadheader, Structural Parts

Shantui

- Founded in 1980
- SANY VDM will predominantly use the partnership to provide Bulldozers



- Products include: Fire Trucks, Truck-mounted aerial work platforms, Concrete batching plants, Bulldozers, Trimming dozers, Pipe layers, Road rollers, Compactors, Motor graders, Wheel loaders, Excavators, Concrete truck mixers, Concrete pump trucks, Concrete pump trailers, Truck-mounted line pumps, Forklifts, Drill rigs

Yantai Eddie Precision Machinery

- Founded 2003
- EDT attachments
- Hold West Australian Distribution Rights



- Products include: Hydraulic breaker, High frequency vibration breaker, Vibratory plate compactor, Log grab, Stone grab, Quick coupler, Hydraulic Shear, Hydraulic Crusher

Foton Lovol

- Large sized industrial equipment manufacturer
- Specialising in Construction and Agricultural Equipment
- 15,000 Employees



Summary

- Favourable finance options available
- Australian-based after sales support
- Reliable supply chain of spare parts
- Quality heavy equipment
- Cost effective solution
- Wide product range
- Challenger brand appeal in Australia & New Zealand

Check us out!

Visit our display and service centre at:

17 Glassford Road, Kewdale (Perth) WA

or across Australia at our authorised dealers.

Thank You

Disclaimer

The information in this Presentation does not purport to be complete or comprehensive, and does not purport to summarise all information that an investor should consider when making an investment decision. It should be read in conjunction with VDM's other periodic and continuous disclosure announcements lodged with ASX Limited, which are available at www.asx.com.au.

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- are necessarily based upon a number of estimates and assumptions that, while considered reasonable by VDM,
- are inherently subject to significant business, economic, competitive, political and social uncertainties and contingencies;
- involve known and unknown risks and uncertainties that could cause actual events or results to differ materially from estimated or anticipated events or results reflected in such forward-looking statements; and
- may include, among other things, statements regarding targets, estimates and assumptions in respect of metal production and prices, operating costs and results, capital expenditures, mineral reserves and mineral resources and anticipated grades and recovery rates, and are or may be based on assumptions and estimates related to future economic, market, political, social and other conditions.

The words "believe", "expect", "anticipate", "contemplate", "target", "plan", "intends", "continue", "budget", "estimate", "may", "will", "schedule" and similar expressions identify forward-looking statements.

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